

Supplemental Information Regarding
Systemwide Sales

Years Ended December 31,		
<i>Dollars in millions</i>	2020	2019
Company-operated sales	8,139.2	9,420.8
<u>Franchised sales</u>	85,178.2	90,756.9
Systemwide Sales*	93,317.4	100,177.7

*Systemwide sales include sales at all restaurants, whether operated by the Company or by franchisees. While franchised sales are not recorded as revenues by the Company, management believes the information is important in understanding the Company's financial performance, because these sales are the basis on which the Company calculates and records franchised revenues and are indicative of the financial health of the franchisee base. The Company's revenues consist solely of sales by Company-operated restaurants and fees from franchised restaurants operated by conventional franchisees, developmental licensees and affiliates. Changes in Systemwide sales are primarily driven by comparable sales and net restaurant unit expansion.